

To whom it may concern,

We used the services of Jackie Wilson to help us purchase a house. We were really pleased with the way this process went, especially after the subjects had been removed. We would recommend using Jackie for the following reasons:

1. Upfront and straightforward: Every property we viewed with Jackie, she openly and honestly gave us the advantages and disadvantages of purchasing the property. Either through viewing the property over time and through her extensive experience in real estate she knew exactly what the key issues were with the property and what the key things to look for. In many cases the issues were not visible or apparent. Every property we viewed with her, we knew exactly what we were/would be getting into.
2. Flexible thinker: Jackie adapts her style to suit her clients. She adapted to our style of business and allowed us to drive the issues that we thought were key to the transaction. She consistently provided us with professional guidance in making sure we got the maximum benefit of the transaction. She is a very creative thinker and can see solutions that very few people can see. If you are a real estate investor, or someone who wants to get the maximum value for your money; this is the type of thinking you need as a partner in purchasing a property.
3. Seeker of value: Jackie understands the value of real estate. In the same thread as above, she is quickly able to see the potential of a property and how with minimal changes can deliver the desired results. She knows how to find and create value.
4. Great instincts in the negotiation: Jackie has excellent instincts in finding out what the buyers are willing to accept in a transaction. The results are shown with the property she negotiated for us which we purchase significantly below asking (on a house that was already listed below the assessed value) in a market where most properties are going 15% over assessed and significantly over asking.
5. Follow through: Jackie consistently followed through on every request, even late in the evenings. Even after the subjects had been removed, she was with us every step of the way. She kept us updated on the progress of every request, and consistently followed with other parties who were not responsive to our requests and managed to get the requests dealt with in time. She dealt with all the items in the transaction expediently.

Overall we recommend Jackie for her integrity, her ability to see value, negotiation skills and her amazing follow through. If you have any questions or would like to know more why you should hire Jackie to purchase your next property, please feel free to contact me.

Thank you.

Best wishes

Klaus